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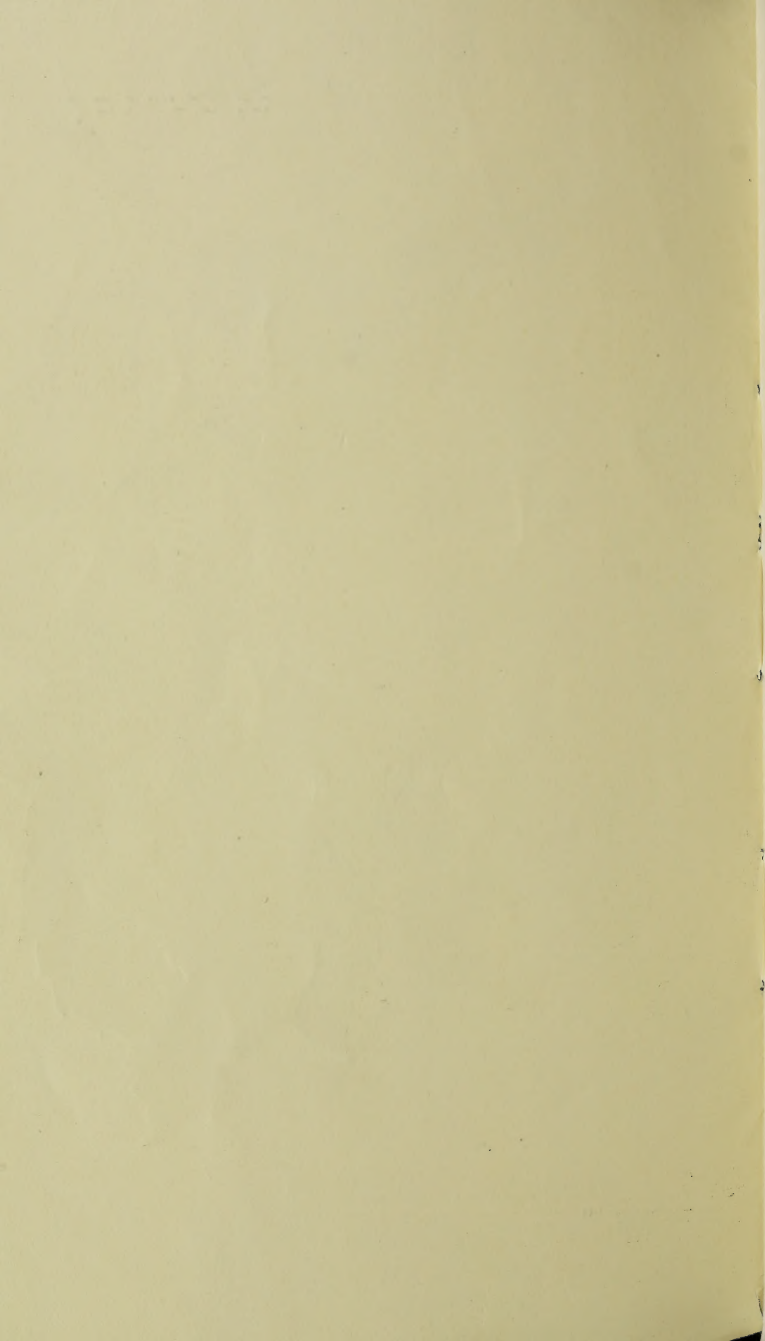
WHOLESALE PRICE LIST
AUTUMN 1912

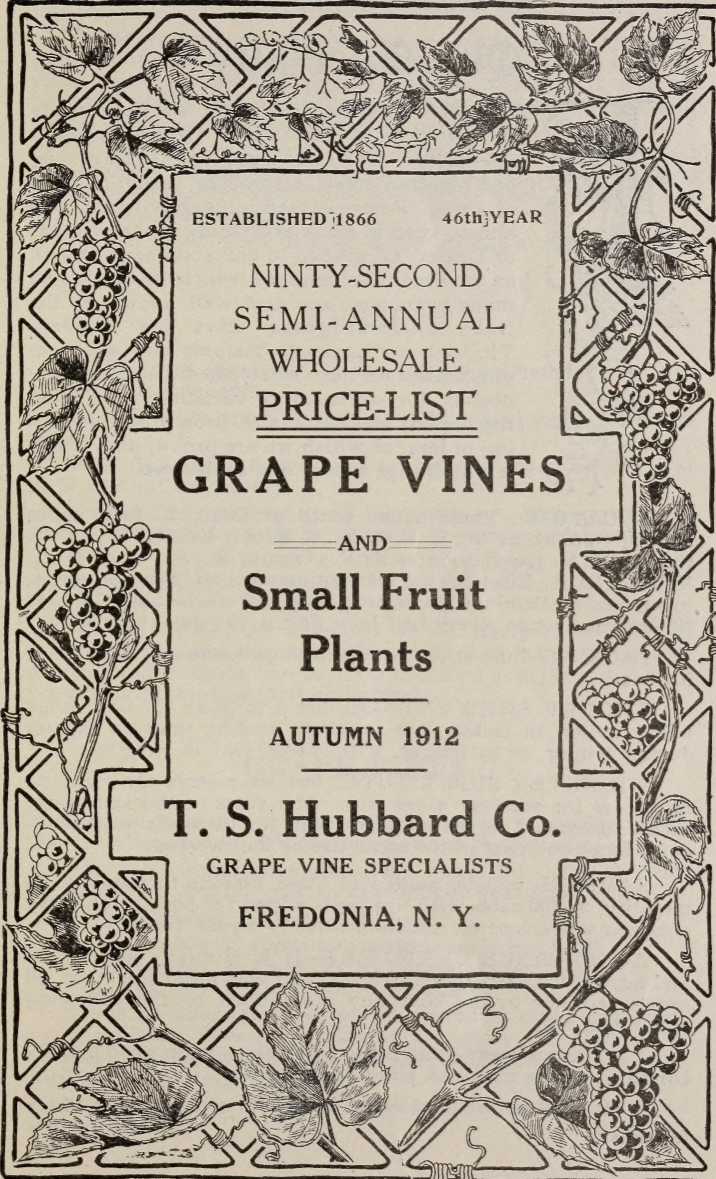
Mr. Risten

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T. S. HUBBARD COMPANY
GRAPE VINE SPECIALISTS
FREDONIA NEW YORK





ESTABLISHED 1866

46th YEAR

NINTY-SECOND
SEMI-ANNUAL
WHOLESALE
PRICE-LIST

GRAPE VINES

— AND —

**Small Fruit
Plants**

AUTUMN 1912

T. S. Hubbard Co.

GRAPE VINE SPECIALISTS

FREDONIA, N. Y.

Our Specialty



FOR MORE than forty-five years we have made the growing of high grade **Grape Vines a specialty.** Our annual plantings average over one hundred acres, embracing many millions of vines, closely planted in nursery rows. We aim to keep in stock everything for the Planter or Dealer, all graded to our standard, known as the Fredonia Standard, which we originated many years ago, and now well known to the trade wherever grape vines are planted. Through our immense business and wide acquaintance we have established a national reputation for accuracy in varieties, grading to the highest standard, and promptness in filling orders, of which we are proud, and which it will always be our aim to deserve.

LOCATION—Three miles south of Dunkirk, forty miles west of Buffalo, on the L. S. & M. S. R. R.; Erie R. R.; N. Y. Chi. & St. L. (Nickel Plate) R. R.; Penn'a R. R.; and D. A. V. & P. R. R. Electric cars connecting with all day and evening trains at Dunkirk go directly past our office and cellars, at 29 Central Avenue, every half hour during the day and evening.

PACKING done in the most thorough manner. No charge for boxes.

TIME OF SHIPMENT—October 1 to June 1. Our stock being stored in cellars, can be safely sent by mail or express during winter, or by freight, with special care in packing.

WE NEVER SUBSTITUTE, but we reserve the right to fill orders for one-year vines with older vines of the same size, unless instructed to the contrary, and for two-year vines with extra large one-year of the same size as the two-year.

SAMPLES will be mailed to those wishing to purchase in quantity, at 100 rates with five cents added for postage on three one-year vines, and ten cents on three two-year vines.

ACCEPTANCE OF ORDERS—It is mutually understood and agreed between this company and the purchaser that all orders accepted by the company are subject to the following conditions, viz:

1. The company guarantees all stock to be in good healthy condition at the time and point of shipment.
2. It shall not be held liable for loss of or damage to stock in transit.

3. It warrants all stock true to name and of quality represented, with the express understanding and agreement with the purchaser that, should any prove not true to name it will refund the money paid, or will replace with other stock, but shall not be liable to damages other than herein named.

4. The purchaser waives all claims and damages against this company resulting from failure to fill orders where delivery is prevented by the loss of the company's stock by fire or the elements before shipment.

5. All orders shall be filled subject to the above conditions.

TERMS

CASH with the order, or satisfactory references from unknown correspondents.

ALL BILLS must be paid by Dec. 1st, unless otherwise agreed.

FOR ALL BILLS not paid by Dec. 1st, we will draw at sight without notification.

INTEREST charged on all bills overdue. Note payable at Bank for 30 or 60 days will be accepted on satisfactory references.

IF TO BE SHIPPED C. O. D., one-fourth of the bill or satisfactory references required with order from unknown correspondents; return charges on money to be paid by buyer.

AS THE SEASON advances we are likely to be short of some varieties and we reserve the right to advance the prices without notice, or decline to allow the discounts offered. We advise our customers to order early.

GRAPE VINES

We can furnish one year medium vines (a grade smaller than number one) at 70% the price of one year number one.

Also can furnish three year vines, heavy, in nearly all leading kinds at half additional to price of two year number one.

Weight of vines packed for shipment:

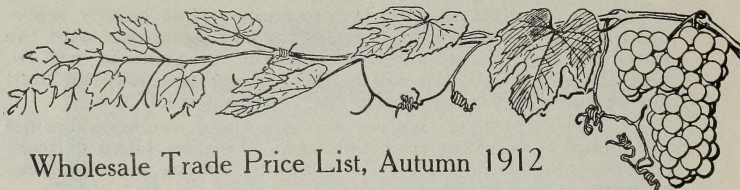
1-year No. 1, about 140 to 180 pounds per 1,000.

1-year No. 2, about 100 to 150 pounds per 1,000.

2-year No. 1, about 280 to 350 pounds per 1,000.

These are about the average weights for a single thousand, including box. Where a number of thousand are shipped in the same box, the weight will average from one-fifth to one-third less, according to quantity.

We will quote freight or express rates to any point on application.



Wholesale Trade Price List, Autumn 1912

Grape Vines

Box and packing free.

These prices are subject to change without notice.

| LEADING VARIETIES | One-year No. 1. | | Two-year, No. 1 | |
|-----------------------------|-----------------|-----------|-----------------|-----------|
| | Per 100 | Per 1,000 | Per 100 | Per 1,000 |
| Agawam (Rog. No. 15)..... | \$2 50 | \$20 00 | \$ 3 50 | \$30 00 |
| Brighton..... | 3 50 | 30 00 | 5 00 | 40 00 |
| Campbell's Early..... | 7 00 | 60 00 | 10 00 | 90 00 |
| Catawba..... | 2 00 | 18 00 | 3 00 | 28 00 |
| Champion or Talman..... | 3 00 | 22 00 | 4 00 | 33 00 |
| Concord..... | 1 50 | 13 00 | 2 50 | 20 00 |
| Delaware..... | 3 50 | 30 00 | 4 50 | 40 00 |
| Diamond (Moore's)..... | 2 20 | 20 00 | 3 30 | 30 00 |
| Duchess..... | 4 50 | 40 00 | 6 50 | 60 00 |
| Early Ohio..... | 6 50 | 60 00 | 10 00 | 90 00 |
| Eaton..... | 8 00 | 75 00 | 12 00 | 110 00 |
| Elvira..... | 2 50 | 20 00 | 3 50 | 30 00 |
| Empire State..... | 4 00 | 35 00 | 6 00 | 50 00 |
| Green Mountain..... | 13 00 | 115 00 | 18 00 | 150 00 |
| Hartford..... | 3 00 | 25 00 | 4 50 | 40 00 |
| Iona..... | 3 00 | 25 00 | 4 50 | 40 00 |
| Ives..... | 2 50 | 20 00 | 3 50 | 30 00 |
| Jefferson..... | 8 00 | 65 00 | 12 00 | 100 00 |
| Lady..... | 5 00 | 40 00 | 7 00 | 60 00 |
| Lindley (Rog. No. 9)..... | 3 00 | 25 00 | 4 00 | 38 00 |
| Lutie..... | 5 00 | 45 00 | 8 00 | 70 00 |
| Martha..... | 3 50 | 30 00 | 5 00 | 45 00 |
| Massasoit (Rog. No. 3)..... | 3 50 | 30 00 | 5 00 | 45 00 |
| Moore's Early..... | 3 00 | 25 00 | 4 00 | 35 00 |
| Moyer..... | 3 00 | 25 00 | 4 50 | 40 00 |
| Niagara..... | 3 00 | 22 00 | 4 00 | 35 00 |
| Norton..... | 5 00 | 45 00 | 8 00 | 70 00 |
| Pocklington..... | 2 20 | 20 00 | 3 30 | 30 00 |
| Salem..... | 3 50 | 30 00 | 5 00 | 45 00 |
| Vergennes..... | 3 50 | 30 00 | 4 50 | 40 00 |
| Wilder..... | 3 00 | 25 00 | 4 00 | 35 00 |
| Woodruff Red..... | 5 00 | 45 00 | 7 00 | 65 00 |
| Worden..... | 3 00 | 25 00 | 4 00 | 35 00 |
| Wyoming Red..... | 3 00 | 25 00 | 4 00 | 35 00 |



Grape Vines, continued

| ADDITIONAL VARIETIES | One-year, No. 1 | | Two-year, No. 1 | |
|------------------------------|-----------------|-----------|-----------------|-----------|
| | Per 100 | Per 1,000 | Per 100 | Per 1,000 |
| Amber Queen | \$6 00 | \$50 00 | \$ 8 00 | \$75 00 |
| August Giant | 6 00 | 55 00 | 9 00 | 80 00 |
| Bacchus | 3 00 | 25 00 | 4 00 | 38 00 |
| Barry (Rog. No. 43) | 5 50 | 50 00 | 8 00 | 75 00 |
| Berckman's | 8 00 | 75 00 | 11 00 | 100 00 |
| Brilliant | 10 00 | 90 00 | 15 00 | 125 00 |
| Clinton | 2 50 | 20 00 | 3 50 | 30 00 |
| Cottage | 2 20 | 20 00 | 3 30 | 30 00 |
| Cynthiana | 5 00 | 45 00 | 7 00 | 65 00 |
| Diana | 4 00 | 30 00 | 5 00 | 45 00 |
| Dracut Amber | 3 00 | 25 00 | 4 00 | 38 00 |
| Early Victor | 3 50 | 32 00 | 5 50 | 50 00 |
| Esther | 11 00 | 100 00 | 16 00 | 150 00 |
| Etta | 4 00 | 30 00 | 5 00 | 45 00 |
| Eumelan | 5 00 | 40 00 | 7 00 | 60 00 |
| Gaertner (Rog. No. 14) | 7 00 | 60 00 | 10 00 | 90 00 |
| Geneva | 5 50 | 50 00 | 8 00 | 75 00 |
| Goethe (Rog. No. I) | 7 00 | 65 00 | 10 00 | 95 00 |
| Green's Early | 7 00 | 65 00 | 10 00 | 95 00 |
| Hayes | 4 00 | 35 00 | 6 00 | 50 00 |
| Herbert (Rog. No. 44) | 5 50 | 50 00 | 8 00 | 75 00 |
| Herman Jaeger | 15 00 | 140 00 | 22 00 | 200 00 |
| Isabella | 3 50 | 30 00 | 5 00 | 45 00 |
| Janesville | 3 50 | 30 00 | 5 00 | 45 00 |
| Jessica | 5 50 | 50 00 | 8 00 | 75 00 |
| Lucile | 6 50 | 60 00 | 10 00 | 90 00 |
| McPike | 10 00 | 120 00 | 15 00 | 180 00 |
| Mo. Reissling | 3 00 | 25 00 | 5 00 | 40 00 |
| Perkins | 5 50 | 50 00 | 8 00 | 75 00 |
| Prentiss | 8 00 | 75 00 | 13 00 | 120 00 |
| Rommel | 6 00 | 50 00 | 8 00 | 75 00 |
| Telegraph | 4 00 | 35 00 | 6 00 | 50 00 |
| Triumph | 11 00 | 100 00 | 16 00 | 150 00 |
| Ulster Prolific | 6 00 | 50 00 | 8 00 | 75 00 |

DISCOUNTS.

Discounts apply to everything offered in this list except Gooseberries which are net.

\$3 to \$10 worth at 100 rates.

\$10 to 25 worth at 1,000 rates.

\$25 to 50 worth at 10 per cent off from 1,000 rates.

\$50 to 100 worth at 15 per cent off from 1,000 rates.

For over \$100 worth send list for us to price, stating grade and number of each variety wanted.

Small Fruits

In connection with our specialty, Grape Vines, we also grow a large stock of small fruit plants including all leading, well tested varieties.

CURRENTS

RED VARIETIES

| | One-year, No. 1 | | Two-year, No. 1 | |
|------------------------|-----------------|-----------|-----------------|-----------|
| | Per 100 | Per 1,000 | Per 100 | Per 1,000 |
| Cherry..... | \$2 50 | \$20 00 | \$ 3 50 | \$ 30 00 |
| Fay's Prolific..... | 2 50 | 20 00 | 3 50 | 30 00 |
| London Market..... | 3 00 | 20 00 | 4 00 | 30 00 |
| Lg. Bunch Holland..... | 2 50 | 20 00 | 3 50 | 30 00 |
| Moore's Ruby..... | 3 00 | 20 00 | 4 00 | 30 00 |
| North Star..... | 2 00 | 18 00 | 3 00 | 25 00 |
| Perfection..... | 10 00 | 90 00 | 13 00 | 120 00 |
| President Wilder..... | 2 50 | 20 00 | 3 50 | 30 00 |
| Pomona..... | 3 00 | 20 00 | 4 00 | 30 00 |
| Prince Albert..... | 3 00 | 20 00 | 4 00 | 30 00 |
| Red Cross..... | 3 00 | 25 00 | 4 00 | 35 00 |
| Red Dutch..... | 2 00 | 18 00 | 3 00 | 25 00 |
| Versailles..... | 2 50 | 20 00 | 3 50 | 30 00 |
| Victoria..... | 2 00 | 18 00 | 3 00 | 25 00 |

WHITE VARIETIES

| | | | | |
|---------------------|------|-------|------|-------|
| White Dutch..... | 2 50 | 20 00 | 3 50 | 30 00 |
| White Grape..... | 2 50 | 20 00 | 3 50 | 30 00 |
| White Imperial..... | 2 50 | 20 00 | 3 50 | 30 00 |

BLACK VARIETIES

| | | | | |
|---------------------|------|-------|------|-------|
| Black Champion..... | 5 00 | ----- | 6 00 | ----- |
| Black Naples..... | 4 00 | ----- | 5 00 | ----- |
| Lee's Prolific..... | 4 00 | 30 00 | 5 00 | 45 00 |

GOOSEBERRIES

Prices quoted are net. No discounts on Gooseberries

RED VARIETIES

| | | | | |
|----------------------------|------|-------|-------|-------|
| Houghton..... | 3 00 | 25 00 | 4 00 | 35 00 |
| Industry..... | 8 00 | 70 00 | 10 00 | 90 00 |
| Red Jacket (Josselyn)..... | 5 00 | 45 00 | 7 00 | 60 00 |

WHITE AND YELLOW VARIETIES

| | | | | |
|-----------------------|---------|---------|---------|-------|
| Chautauqua..... | \$10 00 | \$----- | \$15 00 | ----- |
| Columbus..... | 8 00 | ----- | 10 00 | ----- |
| Downing..... | 5 00 | 45 00 | 7 00 | 60 00 |
| Pearl..... | 5 00 | 45 00 | 7 00 | 60 00 |
| Smith's Improved..... | 5 00 | 45 00 | 7 00 | 60 00 |
| Triumph..... | 6 00 | 50 00 | 8 00 | 70 00 |

BLACKBERRIES

Root-cutting plants

Our Blackberry plants have the same mass of fibrous roots as our grape vines and are superior in every way to those usually handled in the trade.

| | Per 100 | Per 1,000 |
|------------------------|---------|-----------|
| Agawam..... | \$1 70 | \$15 00 |
| Ancient Briton..... | 1 70 | 15 00 |
| Blowers'..... | 2 00 | 18 00 |
| Early Harvest..... | 1 50 | 12 00 |
| Eldorado..... | 2 00 | 15 00 |
| Erie..... | 1 50 | 12 00 |
| Iceburg..... | 2 20 | 20 00 |
| Lucretia Dewberry..... | 1 20 | 10 00 |
| Mersereau..... | 2 00 | 18 00 |
| Minnewaski..... | 2 00 | 18 00 |
| Rathbun..... | 1 70 | 15 00 |
| Snyder..... | 1 50 | 13 00 |
| Taylor..... | 1 70 | 15 00 |
| Wachusett..... | 2 00 | 15 00 |
| Ward..... | 2 00 | 15 00 |
| Wilson's Early..... | 1 50 | 12 00 |

RASPBERRIES

| | | |
|-----------------|------|-------|
| Columbian..... | 1 50 | 12 00 |
| Cuthbert..... | 1 20 | 10 00 |
| Early King..... | 1 20 | 10 00 |
| Herbert..... | 4 00 | 35 00 |
| Marlboro..... | 1 20 | 10 00 |
| Miller..... | 1 20 | 10 00 |

BLACK VARIETIES

| | | |
|--------------------|------|-------|
| Black Diamond..... | 1 50 | 12 00 |
| Cumberland..... | 1 50 | 12 00 |
| Gregg..... | 1 50 | 12 00 |
| Kansas..... | 1 20 | 10 00 |
| Palmer..... | 1 20 | 10 00 |
| Plum Farmer..... | 1 50 | 12 00 |

STRAWBERRIES

Well rooted plants tied 25 in a bunch.
We can furnish plants for spring delivery.

Brandywine.....
Bubach.....
Dunlop.....
Gandy.....
Glen Mary.....
Haverland.....
Michels Early.....
New York.....
Nick Ohmer.....
Parsons Beauty.....
Sample.....
Splendid.....
William Belt.....
Uncle Jim.....

SPECIAL NOTICE

We had a splendid growing season and all our stock will be extra strong in root and top.

We advise our customers to place their orders early while our stock is yet complete for as the season advances we shall be out on many kinds and grades as our supply is not as large as usual.

Copy of Certificate of Inspection

A Certificate of Inspection will be sent with every shipment and where State laws require it stock will be fumigated with hydrocyanic gas of the strength usually employed for that purpose.

President Wilder Currant

We cannot praise this variety too highly. It is the best Red Currant to plant commercially. See what large fruit growers say of it.

NORTH EAST, PA.

My experience with the President Wilder this past year corroborates that of previous years; that it is the best all around red currant for the market, yielding better, hanging longer without the fruit withering than any other variety. It is one of the best, in fact THE best grower we have and we have tried them all.

For Hurry Orders

Long Distance Telephone (Bell No. 38) in our Office connecting with all parts of the country.

In ordering by Telegraph use American Association of Nurserymen Telegraphic Code.

